

Odea Bank A.Ş.

**Financial statements at December 31, 2012
together with independent auditor's report**

Independent auditor's report

To the Board of Directors of Odea Bank A.Ş.

We have audited the accompanying unconsolidated financial statements of Odea Bank A.Ş. (the Bank), which comprise the unconsolidated statement of financial position as at December 31, 2012 and the unconsolidated income statement, unconsolidated statement of comprehensive income, unconsolidated statement of changes in equity and unconsolidated statement of cash flows for the period of March 15 – December 31, 2012, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the unconsolidated financial statements

Management is responsible for the preparation and fair presentation of these unconsolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

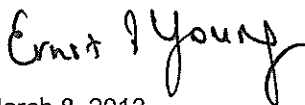
Our responsibility is to express an opinion on these unconsolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the unconsolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the unconsolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the unconsolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the unconsolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the unconsolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the unconsolidated financial statements present fairly, in all material respects, the financial position of the Bank as at December 31, 2012 and its financial performance and its cash flows for the period of March 15 – December 31, 2012 in accordance with International Financial Reporting Standards.



March 8, 2013
Istanbul,

Odea Bank A.Ş.

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Odea Bank A.Ş.**Statement of financial position****as at December 31, 2012**

(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	December 31, 2012
Assets		
Cash and balances with central banks	5	409.777
Due from banks	6	1.323.150
Financial assets held for trading		5.611
- Trading securities		-
- Derivative financial instruments	7-8	5.611
Loans and advances to customers	9	1.731.688
Hedging derivatives		-
Investment securities	10	78.132
- Available-for-sale	10	78.132
- Held-to-maturity		-
Other intangible assets	11	17.790
Property and equipment	12	41.342
Deferred income tax assets	16	1.677
Other assets	13	25.012
Total assets		3.634.179
Liabilities		
Deposits from banks		-
Customer deposits	14	2.517.146
Debt securities and other funds borrowed	15	538.791
Derivative financial instruments	8	4.390
Income taxes payable	16	1.149
Other liabilities and accrued expenses	18	40.400
Total liabilities		3.101.876
Equity		
Share capital	19	533.520
Other reserves	20	(133)
Retained earnings		(1.084)
Equity attributable to equity holders of the parent		532.303
Equity attributable to non-controlling interests		-
Total equity		532.303
Total liabilities and equity		3.634.179

The accompanying notes set out on pages 6 to 53 form an integral part of these unconsolidated financial statements.

Odea Bank A.Ş.

Statement of income

for the period of March 15 - December 31, 2012

(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	March 15- December 31, 2012
Interest income	21	44.145
Interest expense	21	(12.518)
Net interest income		31.627
Fee and commission income	22	5.407
Fee and commission expense	22	(127)
Net fee and commission income		5.280
Foreign exchange gains, net	23	21.742
Net trading, hedging and fair value income / (loss)	23	2.875
Gains from investment securities, net	23	305
Operating income		61.829
Other operating expenses	24	(63.074)
Operating profit/(loss)		(1.245)
Profit/(Loss) before income tax		(1.245)
Income tax expense	16	(1.516)
Deferred tax income	16	1.677
Profit/(Loss) for the year		(1.084)
Attributable to:		
Equity holders of the parent		-
Non-controlling interest		-
		(1.084)

The accompanying notes set out on pages 6 to 53 form an integral part of these consolidated financial statements.

Odea Bank A.Ş.

Statement of comprehensive income
for the period of March 15 - December 31, 2012
(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	March 15 - December 31, 2012
Profit/(Loss) for the year		(1.084)
Exchange differences on translation of foreign operations		
Net gains / (losses) on available-for-sale financial assets		
- Unrealised net gains / (losses) arising during the year, before tax		(166)
- Net amount reclassified to the statement of income, before tax		
Net investment hedges		
- Net gains (losses) arising on hedges recognized in other comprehensive income, before tax		
- Net amount reclassified to the statement of income, before tax		
Cash flow hedges		
- Net losses arising on hedges recognized in other comprehensive income, before tax		
- Net amount reclassified to the statement of income, before tax		
Income tax relating to components of other comprehensive income	16	33
Other comprehensive income for the year, net of tax		-
Total comprehensive income/loss for the year		(1.217)
Total comprehensive income/(loss) attributable to:		
Equity holders of the parent (total)		-
Non-controlling interest (total)		-

The accompanying notes set out on pages 6 to 53 form an integral part of these consolidated financial statements.

Odea Bank A.Ş.

Statement of changes in equity
for the period of March 15 - December 31, 2012
(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	Attributable to equity holders of the parent				Total	Non-controlling interest	Total equity
		Share capital	Current year income/(loss)	Other reserves (Note 28)	Retained earnings (Note 28)			
Balance at March 15, 2012		-	-	-	-	-	-	
Total comprehensive income /(loss) for the year		-	(1,084)	-	-	(1,084)	(1,084)	
Capital increase in cash	19	533.520	-	-	-	533.520	533.520	
Other reserves	20	-	-	(133)	-	(133)	(133)	
Balance at December 31, 2012		533.520	(1,084)	(133)	-	532.303	532.303	

The accompanying notes set out on pages 6 to 53 form an integral part of these consolidated financial statements.

Odea Bank A.Ş.

Statement of cash flows

for the period of March 15 - December 31, 2012

(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	March 15 - December 31, 2012
Cash flows from operating activities		
Net profit/(loss)		(1.084)
Adjustments for:		
Amortization of other intangible assets	11	1.118
Depreciation of property and equipment	12	2.559
Provision for current and deferred income taxes		-
Other short term employee benefits	18	(14.909)
Interest accrual (*)		(3.961)
Other, net		11.085
Cash flows from operating profits before changes in operating assets and liabilities		(5.192)
Changes in operating assets and liabilities:		
Net decrease / (increase) in cash balances with central banks		(134.956)
Net decrease / (increase) in due from banks		-
Net decrease / (increase) in trading securities		(1.221)
Net decrease / (increase) in loans and advances to customers		(1.728.006)
Net (increase) / decrease in other assets		(29.007)
Net (decrease) / increase in customer deposits		2.508.513
Net increase / (decrease) in other liabilities and provisions		35.575
Income taxes paid		(3.346)
Net cash from / (used in) operating activities		647.552
Cash flows from investing activities		
(Purchase of) property and equipment	12	(43.902)
Net book value of property and equipment disposed		-
(Purchase of) intangible assets, net	11	(18.908)
(Purchase of) held-to-maturity securities		-
Redemption or sale of held-to-maturity securities		-
(Purchase of) available-for-sale securities	10	(77.817)
Sale or redemption of available-for-sale securities		-
Dividends received		-
Other, net		-
Net (used in) investing activities		(140.627)
Cash flows from financing activities		
(Repayments of) borrowed funds and debt securities		-
Proceeds from borrowed funds and debt securities		538.487
Capital increase	19	533.520
Net cash from / (used in) financing activities		1.072.007
Net increase / (decrease) in cash and cash equivalents		1.573.740
Effects of foreign exchange rate changes on cash and cash equivalents		23.421
Cash and cash equivalents at beginning of year	5	-
Cash and cash equivalents at end of year		1.597.161

(*) Interest paid is amounting to TL 12.518, interest received is amounting to TL 44.145.

The accompanying notes set out on pages 6 to 53 form an integral part of these consolidated financial statements.

Odea Bank A.Ş.

Notes to the financial statements at December 31, 2012

(Amounts expressed in thousands of TL unless otherwise indicated.)

1. General information

Odea Bank A.Ş. (a subsidiary of Bank Audi Lebanon) was established as a deposit bank with USD 300 Million capital with the permission of BRSA numbered 4432 dated October 27, 2011, which was published in the Official Gazette on October 28, 2011, numbered 28098. Odea Bank A.Ş. started its operations in the "foreign banks founded in Turkey" group, by taking operating permission from BRSA numbered 4963 on September 28, 2012, which was published in Official Gazette dated October 2, 2012 numbered 28429.

The Ultimate parent of the Bank is Bank Audi s.a.l.-Audi Saradar Group.

The Bank is registered in Istanbul, Turkey at the following address: Maslak Mah. Ahi Evran Caddesi Olive Plaza No:11 Şişli/ Istanbul. As of December 31, 2012, the Bank is operating with 6 branches and 396 employees.

These unconsolidated financial statements for the year ended December 31, 2012 have been approved for issue by the Board of Directors on March 7, 2013. Authorised boards of the Bank and other regulatory bodies have the power to amend the statutory financial statements.

2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

A. Basis of preparation of these financial statements

The financial statements have been prepared on a historical cost basis; except for available-for-sale investments, derivative financial instruments, other financial assets and liabilities held for trading and financial assets and liabilities designated at fair value through profit or loss, which have all been measured at fair value.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

The unconsolidated financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards (“IFRS”) including the International Accounting Standards and Interpretations issued by the International Accounting Standards Board (“IASB”).

The Bank maintains its books of accounts and prepares its statutory financial statements in accordance with the Banking Law and the “Regulation on Accounting Applications for Banks and Safeguarding of Documents” published in the Official Gazette No. 26333 dated 1 November 2006, which refers to Turkish Accounting Standards and Turkish Financial Reporting Standards issued by the Public Oversight Accounting and Auditing Standards Authority that declares the differences between the IFRS as adopted by the EU and the IFRS as adopted by the International Accounting Standards Board (IASB). Additional explanations and notes related to them and other decrees, notes and explanations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency (“BRSA”) and other relevant rules promulgated by the Turkish Commercial Code and Tax Regulations. Financial statements are derived from statutory financial statements with adjustments and reclassifications for the purpose of fair presentation in accordance with IFRS.

The unconsolidated financial statements are presented in the national currency of the Republic of Turkey the Turkish Lira (“TL”).

The new standards, amendments and interpretations which are effective as at January 1, 2012 are as follows:

IAS 12 Income Taxes: Recovery of Underlying Assets (Amendment)

IAS 12 has been updated to include i) a rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale and ii) a requirement that deferred tax on non-depreciable assets, measured using the revaluation model in IAS 16, should always be measured on a sale basis. These amendments will be applied retrospectively. Adoption of this amendment did not have any impact on the financial position or performance of the Bank.

IFRS 7 Financial Instruments: Disclosures - Transfers of Financial Assets (Amended)

The purpose of this amendment is to allow users of financial statements to improve their understanding of transfer transactions of financial assets (e.g. securitizations), including understanding the possible effects of any risks that may remain with the entity which transferred the assets. The amendment also requires additional disclosures if a disproportionate amount of transfer transactions are undertaken around the end of a reporting period. Comparative disclosures are not required. The amendment affects disclosures only and did not have any impact on the financial position or performance of the Bank.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

Standards issued but not yet effective and not early adopted

IAS 1 Presentation of Financial Statements (Amended) – Presentation of Items of Other Comprehensive Income

The amendments are effective for annual periods beginning on or after 1 July 2012, but earlier application is permitted. The amendments to IAS 1 change only the grouping of items presented in other comprehensive income. Items that could be reclassified (or 'recycled') to profit or loss at a future point in time would be presented separately from items which will never be reclassified. The amendments will be applied retrospectively. The amendment affects presentation only and will have no impact on the financial position or performance of the Bank.

IAS 19 Employee Benefits (Amended)

Amended standard is effective for annual periods beginning on or after January 1, 2013, with earlier application permitted. With very few exceptions retrospective application is required. Numerous changes or clarifications are made under the amended standard. Among these numerous amendments, the most important changes are removing the corridor mechanism and making the distinction between short-term and other long-term employee benefits based on expected timing of settlement rather than employee entitlement. The Bank is in the process of assessing the impact of this standard.

IAS 27 Separate Financial Statements (Amended)

As a consequential amendment to IFRS 10 and IFRS 12, the IASB also amended IAS 27, which is now limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. Transitional requirement of this amendment is similar to IFRS 10. This amendment will not have any impact on the financial position or performance of the Bank.

IAS 28 Investments in Associates and Joint Ventures (Amended)

As a consequential amendment to IFRS 11 and IFRS 12, the IASB also amended IAS 28, which has been renamed IAS 28 Investments in Associates and Joint Ventures, to describe the application of the equity method to investments in joint ventures in addition to associates. Transitional requirement of this amendment is similar to IFRS 11. This amendment will not have any impact on the financial position or performance of the Bank.

IAS 32 Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities (Amended)

The amendments clarify the meaning of "currently has a legally enforceable right to set-off" and also clarify the application of the IAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. These amendments are to be retrospectively applied for annual periods beginning on or after January 1, 2014. The Bank does not expect that these amendments will have significant impact on the financial position or performance of the Bank.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

IFRS 7 Financial Instruments: Disclosures - Offsetting Financial Assets and Financial Liabilities (Amended)

New disclosures would provide users of financial statements with information that is useful in (a) evaluating the effect or potential effect of netting arrangements on an entity's financial position and (b) analysing and comparing financial statements prepared in accordance with IFRSs and other generally accepted accounting standards. The amendments are to be retrospectively applied for annual periods beginning on or after January 1, 2013 and interim periods within those annual periods. The amendment affects disclosures only and will have no impact on the financial position or performance of the Bank.

IFRS 9 Financial Instruments – Classification and Measurement

As amended in December 2011, the new standard is effective for annual periods beginning on or after January 1, 2015. Phase 1 of this new IFRS introduces new requirements for classifying and measuring financial instruments. The amendments made to IFRS 9 will mainly affect the classification and measurement of financial assets and measurement of fair value option (FVO) liabilities and requires that the change in fair value of a FVO financial liability attributable to credit risk is presented under other comprehensive income. Early adoption is permitted. This standard has not yet been endorsed by the EU. The Bank is in the process of assessing the impact of the new standard on the financial position or performance of the Bank.

IFRS 10 Consolidated Financial Statements

The standard is effective for annual periods beginning on or after January 1, 2013 and is applied on a modified retrospective basis. This new Standard may be adopted early, but IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities should be also adopted early.

IFRS 10 replaces the portion of IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for consolidated financial statements. A new definition of control is introduced, which is used to determine which entities are consolidated. This is a principle based standard and require preparers of financial statements to exercise significant judgment. This amendment will not have any impact on the financial position or performance of the Bank.

IFRS 11 Joint Arrangements

The standard is effective for annual periods beginning on or after January 1, 2013 and is applied on a modified retrospective basis. This new Standard may be adopted early, but IFRS 10 Consolidated Financial Statements and IFRS 12 Disclosure of Interests in Other Entities should be also adopted early.

The standard describes the accounting for joint ventures and joint operations with joint control. Among other changes introduced, under the new standard, proportionate consolidation is not permitted for joint ventures. This amendment will not have any impact on the financial position or performance of the Bank.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

IFRS 12 Disclosure of Interests in Other Entities

The standard is effective for annual periods beginning on or after January 1, 2013 and is applied on a modified retrospective basis. This new Standard may be adopted early, but IFRS 10 Consolidated Financial Statements and IFRS 11 Joint Arrangements should be also adopted early.

IFRS 12 includes all of the disclosures that were previously in IAS 27 Consolidated and Separate Financial Statements related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 Interests in Joint Ventures and IAS 28 Investment in Associates. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. This amendment will not have any impact on the financial position or performance of the Bank.

IFRS 13 Fair Value Measurement

The new Standard provides guidance on how to measure fair value under IFRS but does not change when an entity is required to use fair value. It is a single source of guidance under IFRS for all fair value measurements. The new standard also brings new disclosure requirements for fair value measurements. IFRS 13 is effective for annual periods beginning on or after January 1, 2013 and will be adopted prospectively. Early application is permitted. The new disclosures are only required for periods beginning after IFRS 13 is adopted — that is, comparative disclosures for prior periods are not required. The standard will not have impact on the financial position or performance of the Bank.

IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine

The Interpretation is effective for annual periods beginning on or after January 1, 2013 with earlier application permitted. Entities will be required to apply its requirements for production phase stripping costs incurred from the start of the earliest comparative period presented. The Interpretation clarifies when production stripping should lead to the recognition of an asset and how that asset should be measured, both initially and in subsequent periods. The interpretation is not applicable for the Bank and will not have any impact on the financial position or performance of the Bank.

Transition Guidance (Amendments to IFRS 10, IFRS 11 and IFRS 12)

The guidance is effective for annual periods beginning on or after January 1, 2013. The amendments change the transition guidance to provide further relief from full retrospective application. The date of initial application is defined as 'the beginning of the annual reporting period in which IFRS 10 is applied for the first time'. The assessment of whether control exists is made at 'the date of initial application' rather than at the beginning of the comparative period. If the control assessment is different between IFRS 10 and IAS 27/SIC-12, retrospective adjustments should be determined. However, if the control assessment is the same, no retrospective application is required. If more than one comparative period is presented, additional relief is given to require only one period to be restated. For the same reasons IASB has also amended IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities to provide transition relief. This guidance has not yet been endorsed by the EU. The amendments will not have any impact on the financial position or the performance of the Bank.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

Improvements to IFRSs

The IASB has issued the Annual Improvements to IFRSs – 2009 – 2011 Cycle, which contains amendments to its standards. The annual improvements project provides a mechanism for making necessary, but non-urgent, amendments to IFRS. The effective date for the amendments is for annual periods beginning on or after January 1, 2013. Earlier application is permitted in all cases, provided that fact is disclosed. This project has not yet been endorsed by the EU. The Bank does not expect that the project will have a significant impact on the financial position or performance of the Bank.

IAS 1 Financial Statement Presentation:

Clarifies the difference between voluntary additional comparative information and the minimum required comparative information.

IAS 16 Property, Plant and Equipment:

Clarifies that major spare parts and servicing equipment that meet the definition of property, plant and equipment are not inventory.

IAS 32 Financial Instruments: Presentation:

Clarifies that income taxes arising from distributions to equity holders are accounted for in accordance with IAS 12 Income Taxes. The amendment removes existing income tax requirements from IAS 32 and requires entities to apply the requirements in IAS 12 to any income tax arising from distributions to equity holders.

IAS 34 Interim Financial Reporting:

Clarifies the requirements in IAS 34 relating to segment information for total assets and liabilities for each reportable segment. Total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change in the total amount disclosed in the entity's previous annual financial statements for that reportable segment.

IFRS 10 Consolidated Financial Statements (Amendment)

IFRS 10 is amended to provide an exception to the consolidation requirement for entities that meet the definition of an investment entity. The exception to consolidation requires investment entities to account for subsidiaries at fair value through profit or loss in accordance with IFRS 9 Financial Instruments. The amendment applies for annual periods beginning on or after January 1, 2014 with earlier application permitted. The amendment has not yet been endorsed by the EU. The amendment is not applicable for the Bank and will not have any impact on the financial position or performance of the Bank.

B. Foreign currency translation

(a) Functional and presentation currency

The unconsolidated financial statements are presented in Turkish Lira (TL), which is the Bank's functional and the presentation currency, and all values are rounded to the nearest thousands, except when otherwise indicated.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement.

Non monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

C. Related parties

Parties are considered related to the Bank if below conditions are met;

- (a) A person or a close member of that person's family is related to a reporting entity if that person:
 - (i) has control or joint control over the reporting entity;
 - (ii) has significant influence over the reporting entity; or
 - (iii) is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.

- (b) An entity is related to a reporting entity if any of the following conditions applies:
 - (i) The entity and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
 - (iii) Both entities are joint ventures of the same third party.
 - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
 - (v) The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.
 - (vi) The entity is controlled or jointly controlled by a person identified in (a).
 - (vii) A person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

For the purpose of these unconsolidated financial statements, shareholders, key management personnel and board members, in each case together with their families and companies controlled by/affiliated with them, associated companies and other companies within the Bank Audi / Audi Saradar Group are considered and referred to as related parties. A number of banking transactions were entered into with related parties in the normal course of business.

D. Due from other banks

Amounts due from other banks are recorded when the Bank advances money to counterparty banks with no intention of trading the resulting unquoted non-derivative receivable due on fixed or determinable dates. Amounts due from other banks are carried at amortized cost.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

E. Financial assets and liabilities at fair value through profit or loss

Trading securities are securities which were either acquired for generating a profit from short-term fluctuations in price or dealer's margin, or are securities included in a portfolio with a pattern of short-term profit taking.

This category has two sub-categories: financial assets held for trading and those designated at fair value through profit or loss at inception. Financial assets and financial liabilities are designated at fair value through profit or loss when doing so significantly reduces measurement inconsistencies that would arise if the related derivatives were treated as held for trading and the underlying financial instruments such as loans and advances to customers or banks and debt securities in issue were carried at amortized cost.

Gains and losses arising from changes in the fair value of derivatives that are managed in conjunction with designated financial assets or financial liabilities are included in 'net trading, hedging and fair value income and loss.

F. Investment securities

Investment securities are classified into the following two categories: held-to-maturity and available-for-sale assets. Investment securities with fixed maturity, where management has both the intent and the ability to hold to maturity are classified as held-to-maturity. Investment securities intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices, or client's servicing activity are classified as available-for-sale. Management determines the appropriate classification of its investments at the time of the purchase.

Investment securities are initially recognized at fair value which is the cash consideration including transaction costs. Available-for-sale financial assets are subsequently re-measured at fair value. Gains and losses arising from changes in the fair value of securities classified as available-for sale revaluation are recognized as other comprehensive income in the "available-for-sale revaluation reserve" included in other reserves, until the financial asset is derecognized or impaired at which time the cumulative gain or loss previously recognized in equity is transferred to the income statement.

Held-to-maturity investments are carried at amortized cost using the effective interest method, less any provision for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate.

Held to maturity investments are initially recorded at cost including transactions costs. After initial recognition held to maturity investments are measured at amortized cost by using effective interest rate less impairment losses, if any.

Available for sale financial assets include all securities other than loans and receivables, securities held to maturity and securities held for trading.

The marketable securities are initially recognized at cost including the transaction costs which represents the fair value at the time.

After the initial recognition, available for sale securities are measured at fair value and the unrealized gains/losses originating from the difference between the amortized cost and the fair value is recorded in "Marketable Securities Value Increase Fund" under the equity. Fair values of debt securities that are traded in an active market are determined based on quoted prices or current market prices.

The Bank classifies its securities as referred to above at the acquisition date of related assets.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

G. Repurchase and reverse repurchase agreements

Securities sold subject to linked repurchase agreements ("repos") are not derecognized from the statement of financial position as the Bank retains substantially all the risks and rewards of ownership. The corresponding cash received is recognized in the unconsolidated statement of financial position as an asset with a corresponding obligation to return it, including accrued interest as a liability within deposits from banks and customer deposits, reflecting the transaction's economic substance as a loan to the Bank. The difference between the sale and repurchase price is treated as interest expense and amortized over the life of repo agreements using the effective interest method.

H. Loans and advances to customers

Loans are non-derivative financial assets which have fixed or determinable payments and are not traded.

The Bank initially records loans and receivables at fair value including the related transaction costs and subsequently recognised at amortised cost less any provision for loan losses.

Foreign currency indexed loans are converted into TL from the foreign currency rate as of the opening date and followed in TL accounts. Repayments are measured with the foreign currency rate at the payment date, the foreign currency gains and losses are reflected to the statement of income.

The Bank holds appropriate collateral for each loan according to its specified risk and the relevant Banking Regulation and Supervision Agency ("BRSA") communiqués. The collateral strategy differentiates between collateral types on the basis of customers' ratings and loan terms. In general, the types of collaterals are cash collaterals, mortgages, guarantees, promissory notes, securities issued by the Turkish Treasury Undersecretariat and Central Bank and pledge on assets.

I. Impairment of financial assets

At each balance sheet date, the Bank evaluates the carrying amounts of its financial asset or a group of financial assets to determine whether there is an objective indication that those assets have suffered an impairment loss. If any such indication exists, the Bank determines the related impairment.

The Bank has started to grant loans to its customers since October 2012. According to aging analysis of customers, as of December 31, 2012 the Bank has no nonperforming loan customer. Accordingly there is no specific provision provided in financial statements. Since the Bank has not any historical data for historical loan portfolio performance and base on the aging and analysis of the portfolio the Bank did not calculate any collective provision for this year.

J. Derivative financial instruments

The Bank's derivative instruments consist of options, foreign currency and interest swaps and forward foreign currency buy/sell transactions. Derivative instruments are accounted for at their fair values as of the contract date and subsequently valued at fair value. Certain derivative instruments, although economical hedges, are accounted as trading transactions since they are not qualified to be a hedging instrument as per "Financial Instruments: Recognition and Measurement" ("IAS 39").

Contract amounts of derivatives are recorded in off the balance sheet contingencies and commitments.

There are no embedded derivatives separated from the host contract or that are designated as hedging instruments as of the balance sheet date.

Odea Bank A.Ş.

Notes to the financial statements

at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

K. Property and equipment

All property and equipment are carried at cost less accumulated depreciation and accumulated impairment if any. Depreciation is calculated using the straight-line method to write down the cost of such assets to their residual values over their estimated useful life as follows:

Buildings	50 years
Safety box	2 years
ATM	10 year
Furniture and fixtures and motor vehicles	5 years
Office equipment	4 years

Gain or loss resulting from disposals of the tangible fixed assets is reflected to the income statement as the difference between the net proceeds and net book value.

Normal maintenance and repair cost of the properties are expensed.

There is no pledge, mortgage, or any other lien on tangible fixed assets.

L. Other intangible assets

Other intangible assets are accounted for at cost less accumulated amortization. Other intangible assets are amortized with straight-line method based on their economic lives.

As of the balance sheet date, all softwares are purchased and there are no completed or continuing software development projects by the Bank internally.

M. Accounting for leases

Tangible fixed assets acquired by financial leases are accounted for in accordance with IAS 17. In accordance with this standard, the leasing transactions, which consist only foreign currency liabilities, are translated to Turkish Lira with the exchange rates prevailing at the transaction dates and they are recorded as an asset or a liability. The foreign currency liabilities are translated to Turkish Lira (TL) with the Bank's period end exchange rates. The increases/decreases resulting from the differences in the foreign exchange rates are recorded as expense/income in the relevant period. The financing cost resulting from leasing is distributed through the lease period to form a fixed interest rate.

In addition to the interest expense, the Bank records depreciation expense for the depreciable leased assets in each period.

Operating lease payments are recognized as expense in the income statement on a straight line basis over the lease term. As of the balance sheet date, the Bank does not have authorization for any financial leasing transactions as lessor. As of December 31, 2012 the Bank has operational lease agreements for some of its branches and rent expense for them is amounting to TL 2.628

N. Financial liabilities

Financial liabilities including deposits from banks, customer deposits and other borrowed funds are recognized initially at cost. Subsequently, financial liabilities are stated at amortized cost, using the effective interest rate, except for financial liabilities designated at fair value. Amortized cost is calculated by taking into account any discount or premium on the issue and costs that are an integral part of the effective interest rate.

Odea Bank A.Ş.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

O. Income taxes

(i) Current income tax

Income tax payable (receivable) is calculated on the basis of the applicable tax law in the respective jurisdiction and is recognized as an expense (income) for the period except to the extent that current tax related to items that are charged or credited in other comprehensive income or directly to equity. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the statement of financial position date.

Taxes other than on income are recorded within operating expenses (Note 24).

(ii) Deferred income taxes

Deferred income tax is provided in full, using the liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the date of the statement of financial position and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax liabilities and assets are recognized when it is probable that the future economic benefit resulting from the reversal of temporary differences will flow to or from the Bank. Deferred income tax assets resulting from temporary differences, carry forward of unused tax losses and unused tax credits are recognized to the extent that it is probable that future taxable profit will be available against which the deferred income tax asset can be utilized (Note 16).

Deferred tax related to fair value remeasurement of available-for-sale investments, which are recognized in other comprehensive income, is also recognized in the other comprehensive income and subsequently in the unconsolidated income statement together with the deferred gain or loss.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

P. Retirement benefit obligations

Defined Benefit Plans

In accordance with existing social legislation in Turkey, the Bank is required to make lump-sum termination indemnities over a 30 day salary to each employee who has completed over one year of service, whose employment is terminated due to retirement or for reasons other than resignation or misconduct. The Bank is also required to make a payment for the period of notice calculated over each service year of the employee whose employment is terminated for reasons other than resignation or misconduct. Total benefit is calculated in accordance with IAS 19 "Turkish Accounting Standard on Employee Benefits".

Odea Bank A.Ş.

Notes to the financial statements

at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

Such benefit plans are unfunded since there is no funding requirement in Turkey. The cost of providing benefits to the employees for the services rendered by them under the defined benefit plan is determined by independent actuaries annually using the projected unit credit method. All actuarial gains and losses are recognized in the income statement.

The Bank has no retirement fund or foundation that the employees are the member of.

Defined Contribution Plans

The Bank pays contributions to the Social Security Institution of Turkey on a mandatory basis. The Bank has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expense when they are due.

Short-term Employee Benefits

In accordance with IAS 19 "Turkish Accounting Standard on Employee Benefits"; defined liabilities that arise from unused leave payments are accrued in the related period and are not discounted.

R. Provisions, contingent assets and contingent liabilities

Provisions are recognized when there is a present obligation due to a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are determined by using the Bank's best expectation of expenses in fulfilling the obligation, and discounted to present value if material.

As of balance sheet date, there is not any case opened against to the Bank.

S. Interest income and expense

Interest income and expenses are recognized in the statement of income on an accrual basis.

T. Fee and commission income and expense

All fees and commission income/expenses are recognized as income at the time of realization and during the period where the service is provided. Loan related fees and commissions paid to or received from the other institutions are considered as transaction costs and accounted as such fees and commissions received as a result of the service agreements or arising from negotiating or participating in the negotiation of a transaction on behalf of a third party are recognized either in the period when the transaction is realized.

U. Share capital

(i) Share issue costs

Incremental costs directly attributable to the issue of new shares or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

Odea Bank A.Ş.

Notes to the financial statements at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

(ii) Share premium

When shares are issued, the excess of contributions received over the nominal value of the shares issued is recorded as share premium in equity.

(iii) Dividends on ordinary shares

Dividends on ordinary shares are recognized in equity in the period in which they are approved by the Bank's shareholders. Dividends for the year that are declared after the statement of financial position date are dealt with in the subsequent events note.

V. Acceptances

Acceptances are realized simultaneously with the payment dates of the customers and they are presented as probable commitments in off-balance sheet accounts.

AA. Offsetting

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

AB. Cash and cash equivalents

The cash and cash equivalents comprise balances with original maturities less than 90 days including cash and balances with the central banks excluding reserve requirements and loans and advances to banks (Note 5).

AC. Segment reporting

As the Bank is not publicly listed, disclosure requirements as per IFRS 8 that includes segment reporting are not applicable for the Bank.

AD. Earnings per share

As the Bank is not publicly listed, disclosure requirements for earnings per share are not applicable for the Bank.

AE. Comperatives

The Bank has started its operations in 2012 and therefore comperative figures have not been presented.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

3. Critical accounting estimates and judgements in applying accounting policies

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management also makes certain judgements, apart from those involving estimations, in the process of applying the accounting policies. These disclosures supplement the commentary significant accounting policies (Note 2) and financial risk management (Note 4).

Judgements apart from those involving estimations, that have the most significant effect on the amounts recognized in the unconsolidated financial statements include:

Impairment losses on loans and advances

The Bank has started to grant loans to its customers since October 2012. According to aging analysis of customers, as of December 31, 2012 the Bank has no nonperforming loan customer. Accordingly there is no specific provision provided in financial statements. Since the Bank has not any historical data for historical loan portfolio performance and base on the aging and analysis of the portfolio the Bank did not calculate any collective provision for this year.

Fair value of derivatives

Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed. To the extent practical, models use only observable data, however areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair values.

Tax legislation

Turkish tax legislation is subject to varying interpretations as disclosed in Note 16.

Deferred income tax asset recognition

Deferred income tax assets are recorded to the extent that realization of the related tax benefit is probable. The future taxable profits and the amount of tax benefits that are probable in the future are based on medium term business plan prepared by management and extrapolated results thereafter. The business plans are based on management expectations that are believed to be reasonable under the circumstances.

Odea Bank A.Ş.

Notes to the financial statements at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management

Risk management strategies and practices are defined as follows: The Bank's Risk Management Unit was established as an independent unit which reports to the Member of Audit Committee who is responsible for the Audit, Internal Control and Risk Management.

Risk management is committed to control processes in order to determine the limits and measurement of operational risks, including the risks comprising of credit, market, interest rate, concentration, counterparty, banking accounts and IT risks.

Objective of risk policies: In line with "Regulation on Internal Systems of Banks (published in the Official Gazette dated June 28, 2012 numbered 28337)", sustaining the Bank's operations in accordance with the Banks's strategic plans, mission, targets, profitability and productivity principles by determining Bank's risk strategy and maximum risk level in line with the volume, qualification and complexity of the Bank's operations. Moreover, ensuring to conserve the interests of depositors and the Bank's shareholder's interest at a maximum level.

Risk Management regularly reports to Senior Management and the Audit Committee all the risks the bank is exposed to and concentrations, and the Bank's own internal limits of the legal limits are monitored daily, weekly, monthly and quarterly. These reports consist of, market risk limits, liquidity and interest rate, credit risk analysis and capital adequacy analysis and daily value at risk (VAR) analysis. These reports are also presented to Asset-Liability Management Committee on a weekly and Audit committee on a monthly basis. Financial instruments in the Bank's portfolio are closely monitored and reported on a daily basis against volatility and market values of market risk instruments.

Monthly scenario analysis on economic capital, capital adequacy, liquidity and profitability scenarios and credit risk on Bank's loan portfolio including benchmark of similar banks are presented to the Audit Committee. Management follows the Bank's performance and the limits by using these detailed reports.

Risk Management Group calculates Basel II capital adequacy calculation, namely Credit Risk, Market Risk and Operational Risk, in accordance with "Regulation on Measurement and Assessment of Capital Adequacy of Bank's" published in the Official Gazette dated June 28, 2012 numbered 28337."

At the Bank banking processes and policies were established by considering Regulation on the Internal Systems of Banks published in the Official Gazette No. 28337 dated June 28, 2012. Consequently, related procedures/policies are formed and then approved by the Board of Directors at August 2012.

In order to manage operational risks that the Bank is exposed to more effectively and form an integrated risk management point of view, Operational Risk Policy and IT Continuity Plan was updated.

In order to define, measure, limit and report market risk the Bank is exposed to, Market Risk Policy is formed. When the Bank manages its treasury securities portfolio within the limits determined by the Board of Directors, Risk Management Group checks whether Treasury Department is within these risk limits.

Liquidity Risk is the risk that the Bank cannot fulfill its payment obligations fully and on time due to its insufficient cash inflow or due to inadequate available cash resulting from the mismatch between cash inflows and outflows. In order to define, measure, follow, report the liquidity risk the Bank is exposed to and take necessary actions for the results Liquidity Risk Policy format was prepared with an ongoing and forward-looking basis.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Concentration risk is the risk within credit risk that is exposed according to individual debtor and debtor groups, to debtor groups that indicate similar characteristics in terms of economic and regional sector qualities, on the basis of the assets subject to the collateral securities similar to the risk that is to be considered also within the scope of the market risk and operational risk. In order to define, measure, follow and manage the concentration risk the Bank is exposed to, Concentration Risk Policy is formed. Concentration limits are monitored in compliance with the credit, deposit and related policies.

Counterparty credit risk refers to the default risk of the counterparty of the transaction before the last payment in the cash flow of this transaction of which brings an obligation to both sides. In order to define, measure, follow and manage the counterparty credit risk the Bank is exposed to Counterparty Credit Risk and Clearing Risk Policy is formed. Counterparty credit risk management is conducted by the Financial Institutions Department of the Bank by taking into account the counterparty's financial reports, general overview, rating, current and expected transaction volumes. The limits for counterparties are determined by the Board of Directors.

"Banking Book" includes all Assets and Liabilities (including credit) except trading securities portfolio. In order to define, measure, follow, report the interest rate risk related to banking book risk the Bank is exposed to and take necessary actions for the results, interest rate risk policy related to banking book is formed. Interest rate risk is managed by senior management in order to avoid losses from adverse interest rate movements.

Regarding internal assessment process which aims at the Bank has capital requirement according to its risk profile, Capital Requirement Internal Management Procedure is prepared. Within internal capital management scope, the Bank has established a stress test based management by taking into account the estimated maximum loss amount that may occur in credit, operational, market and other risks as well as the changes in the market. Risk Management Procedure is formed in such a way that it includes all the definitions above.

Structure and organization of risk management system, in respect of Risk Management Unit is reports to Board of Directors. Reporting to the Board of Directors is realized through Audit Committee.

Hedging Risk and Process of Risk Mitigation Policies and Process Related to Control Their Effectiveness Continuously: Bank carries out risk mitigation processes and risk hedging for credit risk in accordance with credit risk policies. Risks related to market risk are measured and monitored in accordance with application procedures and policies. In this respect the limits are allocated by the Board of Directors. Limits are monitored, reported, in the event of any limit exceed it is reported to relevant committees and units through documentation by electronic mail. In addition, information about limits on use and loan segment concentration is presented to Audit Committee and the Board of Directors on quarterly.

A. Credit risk

Credit risk is the risk that the Bank is a party in a contract whereby the counterparty fails to meet its obligation and cause to incur a financial loss.

The credit allocation is performed on a debtor and a debtor group basis within the limits and updated on a defined frequency based on market developments. In the credit allocation process, many financial and non-financial criteria are taken into account within the framework of the internal rating procedures of the Bank. These criteria include geographical and sector concentrations. The sector concentrations for loans are monitored closely. In accordance with the Bank's loan policy, the rating of the companies, credit limits and guarantees are considered together, and credit risks incurred are monitored.

Odea Bank A.Ş.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Risks and limits related to treasury activities and customer based commercial activities are monitored daily. Moreover, the limits of the correspondent banks that are determined by their ratings and the control of the maximum acceptable risk level in relation to the equity of the Bank are monitored daily. Risk limits are determined in connection with these daily transactions, and risk concentration is monitored systematically concerning off-balance sheet operations.

Most of the statement of accounts for the loans has been tried to derive from audited financial statements. The unaudited documents result from the timing differences between the loan allocation and the audit dates of the financial statements of the companies and subsequently the audited financial statements are obtained from the companies when the companies are audited. Credit limits are determined according to the audited statement of accounts, and guarantee factors are developed in accordance with the decision of the credit committee considering the characteristics of the transactions and the financial structures of the companies.

For the forward transactions and other similar positions of the Bank, operational limits are set by the Board of Directors and the transactions take place within these limits.

The fulfillment of the benefits and acquirements related to forward transactions is normally realized at maturity. However, in order to minimize the risk, counter positions of existing risks are entered into in the market.

Indemnified non-cash loans are subject to the same risk weight as outstanding loans matured but not yet paid.

As of December 31, 2012 the share of cash loans of the Bank from its top 100 and top 200 customers respectively in the total balance sheet are TL 1.281.437 and TL 1.506.611, the share of total cash loans are 73,99% and 81,6%.

As of December 31, 2012 total non- cash loans of the Bank in off balance sheet is TL 90.014 with total 49 customers.

Odea Bank A.Ş.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Bank rating system:

As of December 31, 2012 internal credit rating system of the Bank is as follow:

Risk Class	Internal Rating Grade
High	
Risk rating class 1	1
Risk rating class 2	2
Good	
Risk rating class 3	3
Risk rating class 4	4
Standard	
Risk rating class 5	5
Risk rating class 6	6
Risk rating class 7	7
Risk rating class 8	8
Substandard	
Risk rating class 9	9
Risk rating class 10	10

Internal credit rating system is used by The Bank. As a basis for the rating classification; financial data of customers has been processed by the MRA - Moody's Risk Analyst software and output rate is considered.

On the basis of main groups collateral's, data compiled for the sub-standard of risk ratings , are as it follows:

- Risk rating class 9: The existing risk amount is USD 37,3 million for 9 customers in this class. Distribution of the risk among collaterals are; 53% mortgage, 7% deposit, 4 % cheques.
- Risk rating class 10 : The existing risk amount is USD 123 thousand for 1 customers in this class.

Odea Bank A.Ş.

Notes to the financial statements

at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

The details of the loans and advances past due but not impaired which are classified under the performing loans (including past due watch-listed loans) are nil.

Watch list category is defined as the clients with payments past due 30 to 90 days and clients with "watch listing" request from "monitoring systems" who needs close monitoring even though not past due but due to other subjective criterias by the approval of monitoring departments. As the Bank started its operations in October 2012, none of its customers is classified as watchlist as of December 31, 2012.

As of 31 December 2012 detail of collaterals is as follows:

	2012
Cash	205.977
Securities	935.000
Real estate	173.065
Total	1.314.042

Maximum exposure to credit risk

	2012
Credit risk exposures relating to assets on-statement of financial position:	
Due from banks	1.323.150
Loans and advances to customers	1.731.688
- Credit cards	-
- Consumer	4.677
- Corporate	926.127
- Commercial	800.884
Financial assets held for trading:	
- Securities	-
- Derivative financial instruments	5.611
Investment securities	
- Available-for-sale	78.132
- Held-to-maturity	-
Other assets	-
Credit risk exposures relating to off-balance sheet items:	
Letter of guarantess	90.014
Other commitments	72.596

The above table represents a worst case scenario of credit risk exposure in the absence of any collateral or credit enhancements.

Odea Bank A.Ş.

Notes to the financial statements
at December 31, 2012 (continued)
(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Industry sectors

The Bank uses BRSA definitions for the economic sectors in order to be able to make comparisons with the banking sector wide figures. These definitions are also in line with NACE (European Classification of Economic Activities) classifications which are used within the EU. Through the credit policy, the Board of Directors sets the sectoral limits on lending, and these limits can only be altered by a decision from the Board of Directors. Sectoral classification is defined in terms of the borrower's activity area, not based on collaterals.

	Industry Sectors										Total		
	Agriculture	Transportation	Construction	Financial Institutions	Manufacturing	Real Estate	Wholesale and retail trade	Professional services	Hotels and restaurants	Other industries		Individuals	
Cash and balances with central bank	-	-	-	-	-	-	-	-	-	-	-	-	409.777
Due from banks	-	-	-	-	-	-	-	-	-	-	-	-	1.323.150
Loans and advances to customers	71.426	182.334	12.147	74.278	816.035	2.826	468.167	21.865	63.873	13.070	5.668	5.668	1.731.688
Trading securities – debt securities	-	-	-	-	-	-	-	-	-	-	-	-	-
Derivative financial instruments	12	-	1	4.893	282	-	-	294	-	-	-	129	5.611
Other assets(*)	-	-	-	-	-	-	-	-	-	85.821	-	-	85.821
Investment securities – available for sale securities	-	-	-	78.132	-	-	-	-	-	-	-	-	78.132
As of December 31, 2012	71.438	182.334	12.148	1.890.230	816.317	2.826	468.167	22.159	63.873	98.891	5.797	5.797	3.634.179

(*) Consists of other intangible, property and equipment, deferred income tax and other assets.

Odea Bank A.Ş.

Notes to the financial statements at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Rating of debt securities:

Moody's credit rating model	December 31, 2012	
	Trading securities	Investment securities
Financial assets:		
Aaa	-	-
Aa	-	-
Aa1	-	-
Aa2	-	-
Aa3	-	-
A1	-	-
A2	-	-
A3	-	-
BBB	-	78.132
Baa	-	-
Baa1	-	-
Baa2	-	-
Baa3	-	-
Ba1	-	-
Ba2	-	-
Ba3	-	-
Ca	-	-
Unrated	-	-
Total	-	78.132

B. Market risk

The Bank has defined market risk management operations and taken the necessary precautions in order to hedge market risk within its financial risk management purposes, in accordance with the Communiqué on "Measurement and Assessment of Capital Adequacy of Banks" which was published in the Official Gazette on June 28, 2012 numbered 28337 and "Regulation Regarding Banks' Shareholders' Equity".

The Board of Directors determines the limits for the basic risk that the Bank is exposed to. Those limits are revised periodically in line with the market forces and strategies of the Bank. Additionally, the Board of Directors has ensured that the risk management division and senior management has taken necessary precautions to describe, evaluate, control and manage risks faced by the Bank.

Interest rate and exchange rate risks, arising from the volatility in the financial markets are measured, and in the computation of capital adequacy, the amount subject to risk calculated by using the standard method (summarized below) is taken into consideration.

Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

The major measurement techniques used to measure and control market risk are outlined below.

(a) Value-at-risk

The Bank applies a VaR methodology to its trading portfolios, to estimate the market risk of positions held and the maximum losses expected, based upon a number of assumptions for various changes in market conditions. The VaR limits are set by the Board of Directors and revised every year according to the budget and strategic plan of the Bank. VaR limit compliance is monitored by Risk Management on a daily basis.

The quality of the VaR model is continuously monitored by back-testing the VaR results for trading books. All back-testing exceptions are investigated, and results are reported to the monthly Asset Liability Committee (“ALCo”) meetings.

(a) Bank's VaR by risk type	12 months to reporting date (2012)		
	Average	High	Low
Foreign exchange risk	2.021	3.668	988
Interest rate risk of securities	944	1.767	327
Option risk	-	1	1
Counterparty risk	562	941	327
Total VaR	3.527	6.377	1.643

(b) Trading portfolio VaR by risk type	12 months to reporting date (2012)		
	Average	High	Low
Foreign exchange risk	2.021	3.668	988
Interest rate risk of securities	944	1.767	327
Option risk	-	1	1
Counterparty risk	562	941	327
Total VaR	3.527	6.377	1.643

(c) Non-trading portfolio VaR by risk type	12 months to reporting date (2012)		
	Average	High	Low
Foreign exchange risk	-	-	-
Interest rate risk of investment securities	-	-	-
Equities risk	-	-	-
Total VaR	-	-	-

(b) Stress tests

Stress tests provide an indication of the potential size of losses that could arise in extreme conditions. The stress tests carried out by Risk Management, also indicated in the market risk policy of the Bank, include: FX and interest rate stress testing, where stress movements are applied to the FX position and to the banking book. The results of the stress tests are reviewed by ALCo.

Odea Bank A.Ş.

Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

i) Foreign exchange risk

Foreign currency risk indicates the probability of loss that banks are subject to due to the exchange rate movements in the market. While calculating the share capital requirement, all foreign currency assets, liabilities and forward transactions of the Bank are taken into consideration and value at risk is calculated by using the standard method.

The Board of Directors sets limits for the positions and stop losses which are followed up daily and weekly. Any possible changes in the foreign currency transactions in the Bank's positions are also monitored.

The table below summarizes the Bank's assets and liabilities at carrying amounts, categorized by currency. The off-balance sheet gap represents the difference between the notional amounts of purchase and sale foreign currency derivative financial instruments.

December 31, 2012

	Foreign currency					Total
	EUR	USD	Other	Total	TL	
Assets						
Cash and balances with central banks	1.019	136.868	17	137.904	271.873	409.777
Due from banks	59.097	80.842	4.458	144.397	1.178.753	1.323.150
Financial assets held for trading						
- Trading securities	-	-	-	-	-	-
- Derivative financial instruments	1.720	1.051	2	2.773	2.838	5.611
Loans and advances to customers	179.993	707.022	-	887.015	844.673	1.731.688
Hedging derivatives	-	-	-	-	-	-
Investment securities						
- Available-for-sale	-	-	-	-	78.132	78.132
- Held-to-maturity	-	-	-	-	-	-
Goodwill	-	-	-	-	-	-
Other intangible assets	-	-	-	-	17.790	17.790
Property and equipment	-	-	-	-	41.342	41.342
Deferred income tax assets	-	-	-	-	1.677	1.677
Other assets	255	1.062	-	1.317	23.695	25.012
Total assets	242.084	926.845	4.477	1.173.406	2.460.773	3.634.179
Liabilities						
Deposits from banks	-	-	-	-	-	-
Customer deposits	130.993	243.988	16	374.997	2.142.149	2.517.146
Debt securities and other funds borrowed	23.461	515.330	-	538.791	-	538.791
Derivative financial instruments	-	4.390	-	4.390	-	4.390
Current income taxes payable	-	-	-	-	1.149	1.149
Other liabilities	48	4.880	-	4.928	567.775	572.703
Total liabilities	154.502	768.588	16	923.106	2.711.073	3.634.179
Net balance sheet position	87.582	158.257	4.461	250.300	(250.300)	-
Off-balance sheet derivative instruments net notional position	(86.763)	(189.769)	(5.039)	(281.571)	(282.805)	(564.376)
Net foreign currency position	819	(31.512)	(578)	(31.271)	(533.105)	(564.376)

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

At December 31, 2012, assets and liabilities denominated in foreign currency were translated into TL using a foreign exchange rate of TL 1,7776 = USD 1, and TL 2,3452= EUR1

For the purpose of calculating currency risks, foreign currency indexed loans and securities have been reported in this table in the relevant currency of indexation.

Currency risk sensitivity:

The table below represents the sensitivity of the Bank to 10% change of currency exchange rates (USD and EUR). 10% change is the assumption of parity change that may be faced in a possible fluctuation used in the Bank's stress test scenarios.

	December 31, 2012
Change in currency exchange rate	Profit/loss effect ⁽¹⁾
(+) 10%	3.069
(-) 10%	(3.069)

(1) Excluding tax effect.

ii) Interest rate risk

Interest rate risk shows the probability of loss related to the changes in interest rates depending on the Bank's position, and it is managed by the Asset-Liability Committee. The interest rate sensitivity of assets, liabilities and off-balance sheet items related to this risk are measured by using the standard method and included in the market risk for capital adequacy.

Risk Management Group performs duration, maturity and sensitivity analysis to protect the effect of interest rate volatility and reported to the Asset-Liability Committee.

Simulations on interest income are performed in connection with the forecasted economic indicators used in the budget of the Bank. The negative effects of the fluctuations in the market interest rates on the financial position and the cash flows are minimized by revising budgeted targets.

The Bank management follows the market interest rates daily and revises the interest rates of the Bank whenever necessary.

Since the Bank monitors maturity mismatches very closely a significant interest rate risk exposure is not expected.

Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

The table below summarizes the Bank's exposure to interest rate risk at December 31, 2012. Included in the table are the Bank's assets and liabilities in carrying amounts classified in terms of periods remaining to contractual repricing dates.

December 31, 2012	Up to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	Non-interest bearing	Total
Assets						
Cash and balances with central banks	230.032	-	-	-	179.745	409.777
Due from banks	1.255.498	-	-	-	67.652	1.323.150
Financial assets held for trading						
- Trading securities	-	-	-	-	-	-
- Derivative financial instruments	2.652	2.794	92	73	-	5.611
Loans and advances to customers	528.121	751.578	365.120	86.869	-	1.731.688
Hedging derivatives	-	-	-	-	-	-
Investment securities						
- Available-for-sale	-	78.132	-	-	-	78.132
- Held-to-maturity	-	-	-	-	-	-
Goodwill	-	-	-	-	-	-
Other intangible assets	-	-	-	-	17.790	17.790
Property and equipment	-	-	-	-	41.342	41.342
Deferred income tax assets	-	-	-	-	1.677	1.677
Other assets	-	-	-	-	25.012	25.012
Total assets	2.016.303	832.504	365.212	86.942	333.218	3.634.179
Liabilities						
Deposits from banks	-	-	-	-	-	-
Customer deposits	1.817.291	556.213	5.779	-	137.863	2.517.146
Debt securities and other funds borrowed	281.351	79.591	-	177.849	-	538.791
Derivative financial instruments	3.212	1.178	-	-	-	4.390
Current income taxes payable	-	-	-	-	1.149	1.149
Other liabilities	-	-	-	-	572.703	572.703
Total liabilities	2.101.854	636.982	5.779	177.849	711.715	3.634.179
Net interest repricing gap	(85.551)	195.522	359.433	(90.907)	(378.497)	-
Off-balance sheet derivative instruments long position	325.733	325.210	17.797	17.776	-	686.586
Off-balance sheet derivative instruments short position	326.228	264.523	3.555	-	-	594.306

The interest rate risk for all on-balance sheet and off-balance sheet items, which are interest sensitive, and for banking accounts has been calculated. In calculation of interest rate risk, the bank has no any assumptions for early repayment of loans and demand deposits. Interest rate risk arising from banking accounts is calculated and is reported to BRSA monthly.

As of 31 December 2012, 500 bp shock and 200bp shock are applied for Turkish Lira and foreign currency for the assessment of the changes in the fair value of balance sheet items which are subject to calculation rather than applying 100 bp for all.

Unit of Currency	Applicable Shock (+ / - base point)*	Profit/ Loss	Profit / Equity Capital – Loss / Equity Capital
TL	500	(42.702)	(6,3)%
	(400)	39.470	5,8%
EUR	200	(9.480)	(1,4)%
	(200)	3.131	0,5%
USD	200	(4.538)	(0,7)%
	(200)	1.018	0,1%
Total (For Negative Shock)		(56.720)	(8,4)%
Total (For Positive Shock)		43.619	6,4%

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

The table below summarises weighted average interest rates for financial instruments by major currencies outstanding at December 31, 2012 based on yearly contractual rates.

	December 31, 2012		
	USD (%)	EUR (%)	TL (%)
Assets			
Cash and balances with central banks	-	-	5,00
Due from banks	0,28	0,25	6,13
Investment securities			
- Available-for-sale	-	-	6,03
- Held-to-maturity	-	-	-
Loans and advances to customers	5,60	5,32	12,36
Liabilities			
Deposits from banks	-	-	-
Customer deposits	3,44	3,42	8,93
Debt securities and other funds borrowed	1,18-3,00	1,20	-

C. Liquidity risk

Liquidity risk occurs when there is insufficient cash or cash inflows to meet the cash outflows completely and timely.

Liquidity risk may also occur when the market penetration is not adequate, when the open positions cannot be closed quickly at suitable prices and sufficient amounts due to barriers and break-ups at the markets.

The Bank's policy is to establish an asset structure that can meet all kinds of liabilities by liquid sources at all times. In this context, liquidity problem has not been faced in any period. In order to maintain this, the Board of Directors of the Bank continuously determines standards for the liquidity ratios, and monitors them.

According to the general policies of the Bank, the maturity and interest rate structure of assets, and liabilities is always monitored. A positive difference is tried to be established between the yields of assets and liabilities on the balance sheet and their costs. In this sense, various crisis scenarios which are prepared by Risk Management Group are presented to Senior Management and Audit Committee.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

When the funding and liquidity sources are considered, the Bank covers majority of its liquidity need by deposits, and in addition to this source, it makes use of pre-financing and syndication products to generate additional sources.

The following table presents the cash flows payable by the Bank under non-derivative financial liabilities by remaining contractual maturities at the statement of financial position date. The amounts disclosed in the table are the contractual undiscounted cash flows, whereas the Bank manages the inherent liquidity risk based on expected undiscounted cash inflows.

December 31, 2012⁽¹⁾

	Demand	Up to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	Total
Liabilities						
Deposits from banks	-	-	-	-	-	-
Customer deposits	137.863	1.463.988	940.817	10.176	-	2.552.844
Debt securities and other funds borrowed	-	94.983	267.038	-	239.131	601.152
Total liabilities	137.863	1.558.971	1.207.855	10.176	239.131	3.153.996

(1) Maturities of non-cash loans are described in Note 25.

The following table represents the outstanding derivative cash flows of the Bank on undiscounted contractual maturity basis:

Derivatives settled on a gross basis

December 31, 2012	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Derivatives held for trading:						
Foreign exchange derivatives:						
- Outflow	62.298	302.021	245.390	-	-	609.709
- Inflow	86.227	325.235	285.339	7.132	-	703.933
Interest rate derivatives:						
- Outflow	-	-	29.502	7.110	8.888	45.500
- Inflow	-	-	29.502	7.110	8.888	45.500
Derivatives held for hedging:						
Interest rate derivatives:						
- Outflow	-	-	-	-	-	-
- Inflow	-	-	-	-	-	-
Total cash outflow	62.298	302.021	274.892	7.110	8.888	655.209
Total cash inflow	86.227	325.235	314.841	14.242	8.888	749.433

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

D. Operational risk

Operational risk is defined as the risk of losses due to errors, infringements, interruptions, damages caused by internal processes or personnel or systems or caused by external events. Legal and compliance risk is a sub-category of operational risk: it is the risk to earnings from violations or non compliance with laws, rules, regulations, agreements, prescribed practices or ethical standards. Operational Risk Management department ("ORM") monitors the Bank's operational risk exposure in accordance to standards and policies, collects operational risk data in a web-based database, performs the risk indicators' identification, the scenario analysis assessment, Business Continuity Management and assures the quality of data gathered in accordance to Basel II standards, proposes insurance hedging on operational risks and prepares risk mitigation plans. ORM performs second level controls, manages and measures the Bank's operational risks.

For regulatory purposes and consideration in statutory capital adequacy ratio, the Bank calculates the amount subject to operational risk with the basic indicator method in accordance with Section 4 of the "Regulation Regarding Measurement and Evaluation of Banks' Capital Adequacy Ratio" published in the Official Gazette No. 28337 dated June 28, 2012. namely "The Calculation of the Amount Subject to Operational Risk", based on the gross income of the Bank for the years ended 2011, 2010 and 2009. Since the Bank has started its operations in October 2012, BRSA approved that Operational Risk calculations not to be performed.

E. Capital management

Banks in Turkey are required to comply with capital adequacy guidelines promulgated by the BRSA, which are based upon the standards established by the Bank of International Settlements ("BIS"). These guidelines require banks to maintain adequate levels of regulatory capital against risk-bearing assets and off-statement of financial position exposures.

A bank's capital adequacy ratio is calculated by taking the aggregate of its Tier I capital (which comprises paid-in capital, reserves, retained earnings and profit for the current periods minus period loss (if any)) its Tier II capital (which comprises general loan and free reserves, revaluation funds and subordinated loans obtained) and its Tier III capital (which comprises certain qualified subordinated loans in accordance with BIS guidelines) minus deductions (which comprises participations to financial institutions, negative differences between fair and book values of subsidiaries, subordinated loans extended, goodwill and capitalized costs), and dividing this aggregate by risk weighted assets, which reflect both credit risk and market risk. In accordance with these guidelines, banks must maintain a total capital adequacy ratio of a minimum of 8%.

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Notes to the financial statements at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

The Bank's regulatory capital adequacy position on a unconsolidated basis at December 31, 2012 was as follows:

	December 31, 2012
Tier I capital	482.462
Tier II capital ⁽¹⁾	196.116
Deductions	-
Total regulatory capital	678.578
Risk-weighted assets (including market and operational risk)	149.061
Capital adequacy ratio (%)	36,42

- (1) On December 27, 2012 the Bank obtained a subordinated loan from Parent Bank - Bank Audi SAL amounting to USD 100 million, with 10 years maturity and a repayment option at the end of five years. The interest rate was determined 3% for the first five years unless usage of repayment option interest rate to be 4%. With the written approval of BRSA dated 25 December 2012, the loan has been approved as subordinated loan.

F. Fair value of financial instruments

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists. The fair value for financial instruments traded in active markets at the statement of financial position date is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions) without any deduction for transaction costs.

For all other financial instruments not traded in an active market, the fair value is determined by using appropriate valuation techniques.

Set out below is a comparison, by class, of the carrying amounts and fair values of the Bank's financial instruments that are not carried at fair value in the financial statements.

	December 31, 2012	
	Carrying value	Fair value
Financial assets:		
Due from banks	1.323.150	1.323.150
Investment securities (available for sale)	78.132	78.132
Loans and advances to customers	1.731.688	1.731.688
Financial liabilities:		
Deposits from banks	-	-
Customer deposits	2.517.146	2.517.146
Debt securities and other funds borrowed	538.791	538.791

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

The following methods and assumptions were used to estimate the fair value of the financial instruments:

i. Financial assets:

Money market placements and banks are carried at amortised cost values on the face of the financial statements and due to their short term nature, their fair values are considered to approximate their respective carrying values. The discount rate used to calculate the fair value of held to maturity investments and loans and receivables as of December 31, 2012 is the market rates available for the loan and security types. As the Bank has started its operations as of October 2, 2012 it is assumed that fair value and book value of assets is close.

ii. Financial liabilities:

The fair value of bank deposits and sundry creditors are considered to approximate their respective carrying values amortised cost values due to their short term nature. The discount rate used to calculate the fair value of other deposits and funds borrowed as of December 31, 2012 is the market rates available for the borrowing and deposits types. As the Bank has started its operations as of October 2, 2012 it is assumed that fair value and book value of liabilities is close.

Determination of fair value and fair value hierarchy:

IFRS 7 requires classification of line items at fair value presented in the financial statements according to the defined levels. These levels depend on the observability of data used during fair value calculations. Classification for fair value is generated as followed below:

The Bank uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

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Notes to the financial statements

at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Assets and liabilities measured at fair value

December 31, 2012	Level 1	Level 2	Level 3	Total
Financial assets held for trading				
- Debt securities	-	-	-	-
- Equity securities	-	-	-	-
- Derivatives	-	5.611	-	5.611
Available-for-sale financial assets				
- Investments securities - debt	78.132	-	-	78.132
- Investments securities - equity	-	-	-	-
Total assets	78.132	941.349	-	1.019.481
Financial liabilities at fair value through profit or loss				
- Derivatives	-	4.390	-	4.390
Total liabilities	-	4.390	-	4.390

5. Cash and cash equivalents for the purpose of presentation in the unconsolidated statement of cash flows

For the purposes of the cash flow statement, cash and cash equivalents comprise the following balances with less than three months maturity from the date of acquisition:

	December 31, 2012
Cash and cash equivalents	6.181
Balances with central banks	268.608
Reserve deposits with central banks (-)	-
Loans and advances to banks (with original maturity less than 90 days) (+)	387.372
Reverse repos (+)	935.000
Total	1.597.161

The reserve requirements are promulgated by communiqués issued by the Central Bank of Turkey ("the Central Bank").

The balances with the Central Bank of Turkey:	December 31, 2012
TL	268.487
Foreign currency	135.109
Total	403.596

The amounts of the reserve requirements are computed on the basis of the liabilities identified and at the rates prescribed in the related regulations. The reserve rates for TL liabilities vary between 5% and 11% for TL deposits and other liabilities according to their maturities as of 31 December 2012. The reserve rates for foreign currency liabilities vary between 6% and 11,5% for deposit and other foreign currency liabilities according to their maturities as of 31 December 2012.

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Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

6. Due from banks

	December 31, 2012		
	Domestic	Foreign	Total
TL:			
Nostro/ demand deposits	36	-	36
Time deposits	242.979	-	242.979
Interbank money market and reverse repo	935.738	-	935.738
	1.178.753	-	1.178.753
Foreign currency:			
Nostro/ demand deposits		67.075	67.075
Time deposits	77.322	-	77.322
	77.322	67.075	144.397

7. Financial assets held for trading

	December 31, 2012
Derivative financial instruments	5.611
Total financial assets held for trading	5.611

Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

8. Derivative financial instruments and hedging activities

The Bank utilizes the following derivative instruments with the general purpose of minimising market risk carried by balance sheet instruments and/or meeting customer demand:

“Currency forwards” represent commitments to purchase or sell foreign and domestic currency, including undelivered spot transactions. Forwards are customized contracts transacted in over-the-counter (OTC) market. The Bank has credit exposure to the counterparties of forward contracts.

“Currency and interest rate swaps” are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates. Currency swaps involve the exchange of the principal as well. The Bank’s credit risk represents the potential cost to replace the swap contracts if counterparties fail to perform their obligation. This risk is monitored on an ongoing basis with reference to the current fair value and the liquidity of the market.

“Options” are contractual agreements that convey the right to the buyer and the obligations to the writer to buy or sell an asset at a specified price either at a fixed future date or at any time within a specified period. Major part of the Bank’s option book activity stems from the clients’ needs; therefore to meet the client demands Bank actively runs an option book on the residual open positions which are not fully covered.

December 31, 2012

	Contract/ notional amount (aggregate of buy and sell)	Assets	Fair values Liabilities
<i>Derivatives held for trading</i>			
Foreign exchange derivatives:			
Currency forwards	173.731	1.702	(2.073)
Currency swaps	862.916	3.227	(1.669)
Currency options	244.176	521	(648)
Total foreign exchange derivatives	1.280.823	5.450	(4.390)
Interest rate derivatives:			
Interest rate swaps	91.000	161	-
Total interest rate derivatives	91.000	161	-
Other derivatives	-	-	-
Total derivative assets/ (liabilities) held for trading	1.371.823	5.611	(4.390)

Odea Bank A.Ş.

Notes to the financial statements

at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

9. Loans and advances to customers

December 31, 2012

	Corporate	Commercial	Consumer	Total
Performing loans	926.127	800.884	4.677	1.731.688
Watch listed loans	-	-	-	-
Loans under legal follow - up	-	-	-	-
Gross	926.127	800.884	4.677	1.731.688
Specific allowance for impairment	-	-	-	-
Collective allowance for impairment	-	-	-	-
Total allowance for impairment (*)	-	-	-	-
Net	926.127	800.884	4.677	1.731.688

(*) The Bank has started to grant loans to its customers since October 2012. According to aging analysis of customers, as of December 31, 2012 the Bank has no nonperforming loan customer. Accordingly there is no specific provision provided in financial statements. Since the Bank has not any historical data for historical loan portfolio performance and base on the aging and analysis of the portfolio the Bank did not calculate any collective provision for this year.

Loans and advances to the public sector and private sector are as follows:

	December 31, 2012
Public sector	-
Private sector	1.731.688
Total	1.731.688

Odea Bank A.Ş.

Notes to the financial statements

at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

10. Investment securities

Securities available-for-sale

	December 31, 2012
Debt securities - at fair value:	
Government bonds and treasury bills	78.132
Eurobonds	-
Equity securities - at fair value	-
Listed	-
Unlisted	-
Total securities available-for-sale	78.132

Government bonds and treasury bills are discount and coupon securities issued by the Government of the Republic of Turkey.

The movement in available-for-sale securities at during the years is as follows:

	December 31, 2012
At January 1	-
Additions	78.132
Disposals / redemption	-
Changes in fair value	-
Exchange differences on monetary assets	-
At December 31	78.132

11. Other intangible assets

	December 31, 2012
Cost	18.908
Accumulated amortization	1.118
Net book amount	17.790

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Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

11. Other intangible assets (continued)

Movements of other intangible assets were as follows:

December 31, 2012	Rights and licenses	Software	Total
Cost			
At January 1	-	-	-
Additions	2.392	16.516	18.908
At December 31	2.392	16.516	18.908
Accumulated amortization			
At January 1	-	-	-
Amortization charge (Note 24)	(57)	(1.061)	(1.118)
At December 31	(57)	(1.061)	(1.118)
Net book amount at December 31	2.335	15.455	17.790

12. Property and equipment

	December 31, 2012
Cost	43.901
Accumulated depreciation and impairment	(2.559)
Net book amount	41.342

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Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

12. Property and equipment (continued)

December 31, 2012	Land and buildings	Office equipments	Furniture and fixtures, vehicles and other	Leasehold improvements	Total
Cost					
At January 1	-	-	-	-	-
Additions	9.174	15.262	5.454	14.011	43.901
At December 31	9.174	15.262	5.454	14.011	43.901
Accumulated depreciation and impairment					
At January 1	-	-	-	-	-
Depreciation charge (Note 24)	(31)	(1.987)	(226)	(315)	(2.559)
At December 31	(31)	(1.987)	(226)	(315)	(2.559)
Net book amount at December 31	9.143	13.275	5.228	13.696	41.342

13. Other assets

	December 31, 2012
Settlement accounts	2.226
Prepaid expenses (*)	10.595
Advances and deposits given	6.768
Tax regularization accounts	5.423
	25.012

(*) Prepaid expenses mainly consist of branch rent expenses, health insurance expenses, marketing and promotion prepaid expenses.

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Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

14. Customer deposits

	December 31, 2012		
	Demand	Term	Total
Foreign currency deposits:			
Saving deposits	3.736	97.482	101.218
Commercial deposits	81.115	192.665	273.780
	84.851	290.147	374.998
TL deposits:			
Saving deposits	4.075	1.344.672	1.348.747
Commercial deposits	48.938	744.463	793.401
Funds deposited under repurchase agreements	-	-	-
Public sector deposits	-	-	-
	53.013	2.089.135	2.142.148
	137.864	2.379.282	2.517.146

15. Debt securities and other funds borrowed

	December 31, 2012
Foreign institutions and banks	
Subordinated loan	177.849
Other	360.942
Total foreign	538.791
Total domestic	-

On December 27, 2012 the Bank obtained a subordinated loan from Parent Bank - Bank Audi SAL amounting to USD 100 million, with 10 years maturity and a repayment option at the end of five years. The interest rate was determined 3% for the first five years unless usage of repayment option interest rate to be 4%. With the written approval of BRSA dated 25 December 2012, the loan has been approved as subordinated loan.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

16. Taxation

	December 31, 2012
Current tax expense	(1.516)
Deferred tax income / (expense)	1.677
Tax income/(expense)	161
Income taxes currently payable	2.632
Prepaid taxes	(1.483)
Income taxes payable	1.149

Through the enactment of Corporate Tax Law No.5520 ("New Corporate Tax Law") published in the Official Gazette No.26205 dated June 21, 2006, corporation tax is payable at the rate of 20% effective from January 1, 2006 on the total income of the entities in Turkey after adjusting for certain disallowable expenses, exempt income and investment and other allowances. No further tax is payable unless the profit is distributed.

Dividends paid to non-resident corporations, which have a place of business in Turkey, or resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%.

Corporations are required to pay advance corporate tax quarterly at a rate of 20% on their corporate income. Advance tax is declared by the 14th and paid by the 17th day of the second month following each calendar quarter end. Advance tax paid by corporations for the current period is credited against the annual corporation tax calculated on the annual corporate income in the following year. Despite the offset, if there is temporary prepaid tax remaining, this balance can be refunded or used to offset any other financial liabilities to the government.

75% portion of the capital gains derived from the sale of equity investments and immovable properties held for at least two years is tax exempt, if such gains are added to paid-in capital or kept in a special fund for 5 years in accordance with the New Corporate Tax Law.

Under the Turkish taxation system, tax losses can be carried forward for offset against future taxable income for up to 5 years. Tax losses cannot be carried back to offset profits from previous periods.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

16. Taxation (continued)

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Corporations file their tax returns within the 25th of the fourth month following the close of the financial year to which they relate. Tax returns are open for 5 years from the beginning of the year that follows the date of filing during which the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and if they find any corrections then the tax amount to be paid might be changed as well.

Reconciliation between the theoretical tax amount that would arise using the basic tax rate of the Bank and the actual taxation charge for the year is stated below:

	December 31, 2012
Profit/(loss) before income taxes	(1.245)
Theoretical income tax at the applicable tax rate of 20%	249
Effect of different tax rates in other countries	-
Non-taxable consolidation adjustments	-
Tax effect of items which are not deductible or assessable for taxation purposes:	-
- Income exempt from taxation	(335)
- Non-deductible expenses for tax purposes	247
Tax income/(expense)	161

Deferred income taxes

For the Bank, deferred income taxes are calculated on temporary differences that are expected to be realized or settled under the liability method using a principal tax rate of 20% at December 31, 2012.

The deferred income tax assets and liabilities represent the tax effect of temporary differences arising due to the different treatment of certain items of income and expenses included in the financial statements compared to the local tax return in accordance with the applicable tax law plus any available tax loss carried forward from previous years.

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Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

16. Taxation (continued)

The temporary differences giving rise to the deferred income tax assets and deferred income tax liabilities are as follows:

	Cumulative Temporary Differences	Deferred Tax Asset/Liability
	December 31, 2012	December 31, 2012
Allowance for unused vacation and other short term employee benefits	14.909	2.982
Revaluation of derivative instruments at fair value	5.666	1.133
Deferred income tax assets	20.575	4.115
Difference between carrying value and tax base of property and equipment	6.580	1.316
Revaluation of derivative instruments at fair value	5.611	1.122
Deferred income tax liabilities	12.191	2.438
Deferred income tax assets, net		1.677

The movements of net deferred income taxes during the years were as follows:

	December 31, 2012
Balance at January 1	-
(Charge) / credit for the year, net	1.644
Available-for-sale revaluation reserve	33
Balance at December 31	1.677

There are no deductible temporary differences for which no deferred tax asset is recognized in the statement of financial position.

Income tax effects relating to components of other comprehensive income

	December 31, 2012		
	Before tax amount	Tax (expense) benefit	Net-of tax amount
Fair value gains on available-for- sale financial assets	(166)	33	(133)
Other comprehensive income/(loss) for the year (net presentation)	(166)	33	(133)

Odea Bank A.Ş.

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

17. Retirement benefit obligations

Reserve for employment termination benefits

Under the Turkish Labour Law, the Bank is required to pay termination benefits to each employee who has completed at least one year of service and whose employment is terminated without due cause, is called up for military service, dies or who retires after completing 25 years of service (20 years for women) and achieves the retirement age (63 for women and 64 for men). Since the legislation was changed on September 8, 1999, there are certain transitional provisions relating to length of service prior to retirement.

There are no agreements for pension commitments other than the legal requirement as explained above. The liability is not funded, as there is no funding requirement.

Since employees of the Bank have not yet deserved the employee termination benefit per local legislations; the Bank has not calculated provision for employee termination benefit as of December 31, 2012.

18. Other liabilities

	December 31, 2012
Social security duties	650
Miscellaneous payables to customers	22.666
Taxes other than on income and withholdings	2.175
Provision for short term employee benefits	14.909
Total	40.400

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Notes to the financial statements at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

19. Share capital

The historic amount of share capital of the Bank consists of 5.335.200.000 authorized shares with a nominal value of TL 0,10 each.

The issued and fully paid-in share capital and share premium are as follows:

	December 31, 2012	
Shareholders	Participation rate (%)	TL
Audi s.a.l.-Audi Saradar Group	82,688	441.157
Audi Saradar Private Bank s.a.l.	17,000	90.698
Raymond W. AUDI	0,104	555
Samir N. HANNA	0,104	555
Freddie C. BAZ	0,104	555
Historical share capital	100,00	533.520
Total share capital		533.520

20. Retained earnings and other reserves

	December 31, 2012
Statutory reserve	-
Translation reserves	-
Revaluation reserve - available-for-sale investments	133
Total other reserves	133

Under the Turkish Commercial Code, the Bank is required to create the following legal reserves from appropriation of earnings, which are available for distribution only in the event of liquidation or losses:

- First legal reserve, appropriated at the rate of 5% of net income, until the total reserve is equal to 20% of issued and fully paid-in share capital.
- Second legal reserve, appropriated at the rate of at least 10% of distribution in excess of 5% of issued and fully paid-in share capital, without limit. It may be used to absorb losses.

Under the TCC, the legal reserves can only be used to offset losses and are not available for any other usage unless the reserve exceeds 50% of paid-in share capital.

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Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

21. Net interest income

	December 31, 2012
Interest income on:	
Loans and advances:	42.516
- to banks	31.302
- to customers	11.214
Investment securities	482
Trading securities	122
Reverse repos	1.025
Total interest income	44.145
Interest expense on:	
Due to customers	12.196
Funds borrowed	322
Total interest expense	12.518
Net interest income	31.627

22. Net fee and commission income

	December 31, 2012
Fee and commission income on:	
Assets under management	
Loans	59
- Credit related commitments	-
- Non cash loans and advances	59
Loan syndication fee (*)	5.348
Total fee and commission income	5.407
Fee and commission expense on:	
Other	127
Total fee and commission expense	127
Net fee and commission income	5.280

(*) Fees obtained from loan syndication amounting to USD 3 million which is recognised as revenue when the syndication has been completed.

Odea Bank A.Ş.

Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

23. Net trading, hedging and fair value income and net gains / losses from investment securities

	December 31, 2012
Foreign exchange:	
- Translation gains less losses of trading securities	-
- Transaction gains less losses	21.742
Available for sale	305
Gains/losses from derivatives	2.875
Net income from financial instruments designated at fair value	-
	24.922

Foreign exchange net trading income includes gains and losses from spot and forward contracts, options, futures and translated foreign currency assets and liabilities.

24. Other operating expenses

	December 31, 2012
Staff costs	29.635
Depreciation on property and equipment (Note 12)	2.559
Amortization of intangible assets (Note 11)	1.118
Depreciation and amortization	3.677
Impairment (charge) / reversal	-
Provision for short term employee benefits	14.909
Rent expenses	2.628
Sundry taxes and duties	1.768
Marketing and advertisement costs	1.041
Audit and consultancy fees	2.037
IT expenses	4.353
Other	3.026
General administrative expenses	29.762
Total	63.074

**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

25. Commitments and contingent liabilities

In the normal course of its activities, the Bank undertakes various commitments and incurs certain contingent liabilities that are not presented in these financial statements, including letters of guarantee, acceptances and letters of credit. The following is a summary of significant commitments and contingent liabilities.

Legal proceedings

As of balance sheet date, there is no case opened against the Bank.

Credit related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as and if required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Bank on behalf of a customer authorizing a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions, are collateralized by the underlying shipments of goods to which they relate and therefore have significantly less risk.

Cash requirements under guarantees and standby letters of credit are considerably less than the amount of the commitment.

The total outstanding contractual amount of commitments to extend credit does not necessarily represent future cash requirements, since many of these commitments will expire or terminate without being funded.

The table below shows the contractual expiry by maturity of the Bank's contingent liabilities and commitments. Each undrawn loan commitment is included in the time band containing the earliest date it can be drawn down. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee could be called.

December 31, 2012⁽¹⁾	Indefinite	Not later than 1 year	1-5 years	Over 5 years	Total
Letter of credits	-	13.940	-	-	13.940
Letter of guarantees	-	76.074	-	-	76.074
Acceptance credits	-	-	-	-	-
Other commitments	-	-	-	-	-
Total	-	90.014	-	-	90.014

(1) Based on original maturities.

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Notes to the financial statements
at December 31, 2012 (continued)

(Amounts expressed in thousands of TL unless otherwise indicated.)

26. Related party transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions, The Bank is controlled by Bank Audi / Audi Saradar Group.

A number of transactions were entered into with related parties in the normal course of business,

(i) Balances with related parties:

	December 31, 2012	
	Share in total	Total %
Debt securities and other funds borrowed	355.679	66%
Total liabilities	355.679	
Commitment under derivative instruments	821.874	61%
Credit related commitments	11.000	12%
Total commitments and contingent liabilities	832.874	

(ii) Transactions with related parties:

	December 31, 2012	
	Share in total	Total %
Total interest and fee income	-	-
Interest expense on debt securities and other funds borrowed	319	99%
Total interest and fee expense	319	

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**Notes to the financial statements
at December 31, 2012 (continued)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

26. Related party transactions (continued)

(iii) Balances with directors and other key management personnel:

	December 31, 2012
Customer deposits	9.040
Interest expense on deposits	69

27. Subsequent events

None.